

Senior Farm Consultant: Job Description

Job Title	Senior Farm Business Consultant. Full-time position
Location	Turriff and Maud
Start Date	As available
Working Hours	Not fixed, but generally 8.30am to 5.30pm, Monday to Friday. Flexible hours needed for meeting deadlines as well as other peak workload periods
Working from Home	The business will facilitate this option, but a primarily office-based role, with occasional working from home, is envisaged

Job Purpose

To assist the partners in dealing with their farm management and consultancy client workload, expanding the client base, developing new lines of work, and meeting the business' objectives

Key Duties - Business

To assist the team in all aspects of their current management and consultancy workload
 To identify opportunities for developing own portfolio of clients
 To respond timeously to client needs, and maintain good relationships with clients and colleagues
 To carry out duties efficiently and ensure best practice and professional standards are adhered to
 To assist the partners with the management and ongoing development of the firm
 To comply with health and safety policies, and other legal obligations
 To maintain up-to-date technical and legislative knowledge
 To represent the firm diligently at external events

Typical Duties – Client Focussed

Provision of quality farm and estate management and consultancy services to existing and new clients
 Preparation of budgets, management reports, and financial analysis and interpretation
 Implementation and supervision of Contract Farming Agreements
 Preparation of Single Application Forms and associated entitlement and cross compliance advice
 Knowledge of landlord and tenant law
 Preparation and implementation of agri-environment, capital grant, and other rural grant schemes
 Instruction of contractors and staff on clients' behalf
 Crop and grassland management, dealing with suppliers, and agreeing sale/purchase contracts
 Potential for undertaking some crop and grassland husbandry services/training
 Compensation claims, and dealing with utility companies and renewable projects



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ASSOCIATES

Personal Profile

Person

University graduate with rural Honours degree or equivalent to at least 2.2 level
Minimum of 10 years employment as a consultant in the rural consultancy sector
Effective team player, working with and managing colleagues
Conscientious, ambitious, and self-motivated, with ability to meet deadlines
Clean driving licence and own reliable car
Existing member of professional body

Specific Job Skills

Proven track record in farm consultancy
Ability to communicate by verbal and written word
Technical knowledge of modern agricultural husbandry and systems across all sectors

Computer Skills

Adept with MS Office (especially Excel and Word) essential. Knowledge of GIS and book-keeping systems desirable

Remuneration Package

Salary - commensurate with experience, with partnership opportunity on offer in due course
Potential for discretionary performance-related bonus
28 days holiday per annum
Employer contributions to Personal Pension Scheme
Private Healthcare Scheme
Mileage allowance for business-related travel